

COMMONWEALTH OF KENTUCKY
CABINET FOR HEALTH AND FAMILY SERVICES
DEPARTMENT FOR MEDICAID SERVICES

IN RE: THERAPY SERVICES TECHNICAL ADVISORY COMMITTEE

May 19, 2020
8:30 A.M.
(All participants present via Zoom)

APPEARANCES

Beth Ennis
CHAIR

Renea Sageser
Linda Derossett
Dale Lynn
Emily Sacca
Kresta Wilson
TAC MEMBERS

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(Continued)

Stephanie Bates
Judy Theriot
Angie Parker
Sharley Hughes
Candace Crawford
John Hoffmann
MEDICAID SERVICES

Lisa Lucchese
Joanna Rhodes
AETNA BETTER HEALTH

Pat Russell
WELLCARE

Holly Owens
Shaun Collins
Carla Zachodni
Jennifer Eckelberry
Kathleen Ryan
ANTHEM

Crystal Roper
PASSPORT HEALTH PLAN

Aaron Brashear
Kathy Kauffman
HUMANA

Pam Marshall
MARSHALL PEDIATRIC THERAPY

Marcy Palmer
MARIPOSA THERAPY SERVICES

AGENDA

Welcome & Introductions

Review and approval of January minutes

OLD BUSINESS

1. Fee schedule posted mid-March - Any concerns?
There were some reports of lower reimbursement
2. Follow-up on enrollment issues - Any
difficulty with provider enrollment?
3. Question regarding ARCs and use of PT instead
of opioids - Can PT visits be billed since
daily rate does not include PT? Stephanie said
yes. Question regarding whether ARC can bill
this on top of daily rate (with PT as contract)
or whether PT has to bill it separately?
Abstract on pilot study submitted with agenda
for Cabinet review.

NEW BUSINESS

4. Any issues with telehealth use or payment during
COVID-19 pandemic? Medicaid or MCOs?
5. Specifics on billing guidelines from MCOs
regarding telehealth?
6. Humana not covering telehealth?

Recommendations to MAC

Adjourn

1 DR. ENNIS: In the interest of
2 time, we have four out of the six of us. So, we have
3 a quorum. I am going to record this just so that we
4 have a backup for our court reporter. That way we
5 are good to go.

6 I'm going to start with
7 introductions. What I will do is introduce TAC
8 members first and, then, I will go around by first
9 names that I have on the screen or identifiers that I
10 have on the screen and ask you to un-mute and
11 introduce yourself and your affiliation just so we
12 get a record of who is on here.

13 I'm Beth Ennis. I currently
14 serve as the Chair of the Therapy TAC. We have Renea
15 Sageser. Kresta Wilson is a new member of the TAC,
16 and Emily Sacca is also a new member of the TAC.
17 Kresta is taking Jeff's place. Emily is taking
18 Charlie's place.

19 So, TAC members that are not
20 here yet are Dale Lynn and Linda Derossett. Dale
21 just joined. So, we've got five out of the six.

22 (INTRODUCTIONS)

23 DR. ENNIS: And we just got our
24 sixth member, Linda. Welcome. So, we're all here.
25 Did I miss anyone?

1 As TAC members are speaking, it
2 should pop you back. We are overlapping by one box
3 to Screen 2. So, as people are speaking, it should
4 pop them into the main screen.

5 I know we had to cancel our
6 March meeting. I think just previous to that, I had
7 sent out the January minutes. So, I know folks
8 probably did not have a chance to review them but I
9 will ask that you do that and let me know if there
10 are any changes that need to be made to those
11 minutes.

12 Some things left over from
13 previous meetings. The fee schedule was posted just
14 before our mid-March meeting was supposed to occur.
15 Did any of the TAC members have reports of any
16 concerns with the fee schedule this year? Did things
17 get streamlined a little bit? No one heard anything.
18 Good.

19 I did have one person comment
20 that there was lower reimbursement on one or two of
21 the codes but I never got any specifics from them on
22 which codes they were.

23 MS. MARSHALL: Beth, it's Pam.
24 I can speak a little bit to that. One question I had
25 was for everyone to be uniform and understand the

1 timeline, when the new Medicaid fee schedule is
2 submitted to the MCOs, they have a certain time frame
3 to get that loaded, and I think it helps the members
4 to just know what is that date, like, what is that
5 timeline when they have to start paying that new fee
6 schedule.

7 It's always been unknown and
8 each MCO has a different timeline when they load it.

9 DR. ENNIS: My understanding,
10 and someone from the Cabinet can correct me if I'm
11 wrong, is that for the new year fee schedule, even if
12 it doesn't get posted until March, they still have to
13 pay that fee back to January submitted claims even if
14 it's not posted until March. Am I correct in that?
15 Someone from Medicaid want to respond?

16 MS. BATES: This is Stephanie.
17 No, that's not necessarily true. It depends on what
18 your contract probably says with the MCO. So, I'm
19 not sure how your contract reads.

20 As a matter of fact, there's
21 actually a part - and I can't remember off the top of
22 my head - of our contract with the MCO that says they
23 can't retro fees. And we kind of put that in there
24 so they wouldn't go back and take back money, like,
25 if fees are decreased. That can also apply the other

1 way around.

2 DR. ENNIS: The other way
3 around. I thought there was a difference, Stephanie,
4 between new codes added and ongoing codes.

5 MS. BATES: Well, now, new codes
6 added, they have to cover a new code, of course, if
7 we cover it; but as far as the fees changing and all
8 of that, it could work both ways. We put that in
9 there because we were having MCOs go back to 1/1 and
10 pay less, like, recoup.

11 DR. ENNIS: Recoup.

12 MS. BATES: And, so, we wanted
13 to stop that, but it could also work the other way
14 around in that you can't get a higher reimbursement
15 either.

16 DR. ENNIS: Okay, but it sounds
17 like the schedule went out correctly this year. Dare
18 I say that out loud.

19 MS. BATES: I say it's always
20 correct, just trying to be funny. I mean, I don't
21 know. I'm assuming it's correct. I didn't hear
22 anybody complaining about that.

23 DR. ENNIS: And I hadn't gotten
24 anything from any of my TAC members or any community
25 members that said that they miscoded again a visit

1 code as a unit or a unit as a visit.

2 So, I think we're moving in the
3 right direction. It sounds like we just need to put
4 out some information through our associations that
5 folks need to check their individual contracts with
6 the MCOs to know kind of what that time frame is and
7 we need to continue to help the State get that posted
8 as quickly as possible at the beginning of each new
9 year.

10 How is provider enrollment
11 going? Any challenges for my TAC members?

12 MS. MARSHALL: This is Pam
13 Marshall again. I think our biggest challenge - I
14 could probably speak for anyone in the state that's
15 trying to enroll providers - it's just the exhausting
16 process is so different among the five MCOs. As far
17 as Medicaid enrollment, that's going well online,
18 but, overall, it is so burdensome because every
19 process is so different.

20 We have one MCO that just
21 hasn't been able to meet the timeline of ninety days
22 and keep the provider effective and, then, how to
23 clean up past claims when they're continuing to pay
24 out of network or not paying at all.

25 It's a very big burden and I

1 think it consumes a lot of time trying to correct
2 claim payment, trying to get providers enrolled
3 properly. So, it would be great to have a uniform
4 system.

5 MS. BATES: So, I just want to
6 be clear because we're using words that actually mean
7 something different. So, you're talking about
8 actually credentialing and contracting and not
9 enrollment.

10 So, enrollment is what happens
11 at the State. Credentialing, and contract happens
12 with the MCO. And we still do have soon the one CVO
13 that's going to start at some point. It's just a
14 matter of getting all the procurement and all that
15 finished.

16 DR. ENNIS: Right.

17 MS. BATES: So, that should help
18 with the credentialing aspect; but, at the same time,
19 Pam, you're well aware that if there's somebody
20 that's not compliant, that there's an avenue at the
21 State for you to let us know, and we can't do
22 anything about it if we don't know. So, we're happy
23 to help if you do have someone that's not being
24 compliant.

25 DR. ENNIS: And I'm sorry, Pam.

1 I muted you. So, just unmute if you need to. I was
2 just getting some background noise.

3 We had brought up something and
4 Stephanie was very good at responding to us. I sent
5 some additional information prior to this meeting
6 because there is a pilot study going on at some of
7 the addiction recovery centers towards the eastern
8 side of the state in management of pain related to
9 opioids.

10 So, I sent the data in. The
11 initial question was can PT be billed on top of the
12 daily rate for the ARC because that's a bundled rate
13 and PT isn't a part of that, and Stephanie gave us a
14 yes for that.

15 The question now has come up,
16 does the center have to bill that? Should the PT
17 bill that separately? Could it be either way?

18 And, so, I guess we were
19 looking for some guidance on that as we're trying to
20 move forward because they're seeing some very, very
21 positive results from the pilot.

22 Even having to resort to
23 telehealth at the second end of the pilot, they're
24 still seeing some really positive change in folks and
25 shifting them from a direct treatment model to more

1 of a community-based model and tying it in with their
2 treatment at the ARC.

3 So, I guess if we could get
4 some yes, no, maybe at some point on how that should
5 be billed, that would be wonderful just to provide
6 those folks with some guidance.

7 It would be nice if the centers
8 could bill it separate from their daily rate but let
9 them bill it. It's just less of a burden on the PT
10 to have to do that separately on top of everything
11 else.

12 MS. BATES: What is the center?
13 Would it be a BHSO or something?

14 DR. ENNIS: They're the
15 addiction recovery centers.

16 MS. BATES: I don't think they
17 can. Sharley, is that what you sent me?

18 MS. HUGHES: Yesterday?

19 MS. BATES: Who knows. I don't
20 even know what today is.

21 MS. HUGHES: Beth had sent you
22 the letter from different----

23 DR. ENNIS: That's a different
24 thing.

25 MS. BATES: Did you send that in

1 writing, Beth?

2 DR. ENNIS: Yes, I did. When I
3 sent Sharley the agenda for the meeting, I attached
4 the pilot to it and I thought I had sent the question
5 with it, but if I didn't, I'll send it again.

6 MS. BATES: You may have.
7 Candace, that's something to take back to Charles.
8 So, we'll get you an answer, Beth.

9 DR. ENNIS: I'd appreciate it.

10 MS. HUGHES: And I'll go back,
11 Stephanie.

12 MS. BATES: I think the answer
13 is no but I'm not for sure. I want to make for sure
14 because we'll have to look at how our system will
15 accept it.

16 DR. ENNIS: Sure.

17 MS. HUGHES: And, Beth, before
18 you go on to the next one, I did just get an email
19 from Lisa, Commissioner Lee to let you all know that
20 she had a scheduling conflict and wasn't able to get
21 on this morning.

22 DR. ENNIS: Okay. We appreciate
23 her trying. I feel like I live on Zoom these days.

24 Okay. Moving on to some new
25 things, given the current shift, have any of my TAC

1 members had any issues with telehealth use or payment
2 during this lovely time that we're going through?

3 What I was hearing from the PT
4 side was that things were going well with Passport, I
5 believe WellCare. I don't remember that anyone had
6 submitted anything to Aetna.

7 Humana initially was saying
8 that it wasn't covered, but, then, just recently
9 said, no, it is covered but we have to change our
10 system because it's not accepting the 02 place-of-
11 service code, etcetera. So, it was kicking back
12 telehealth.

13 So, from what I'm hearing on
14 the PT side anyway, people are still submitting their
15 Humana claims but they're kind of getting pended for
16 now until the system gets fixed.

17 MS. SAGESER: Yes, that's across
18 the board but there are some other ones. Just like
19 some people want 02. Some people want a different
20 number. If you have Michelle P. On top of that,
21 then, they want 989. So, there's just like different
22 codes across the board. And, so, it makes it really
23 hard for billing systems.

24 DR. ENNIS: I think the other
25 challenge that we saw at the beginning was just kind

1 of a lack of understanding from the payors as well as
2 the providers of what needed to go where because they
3 wanted us to bill our regular codes, 9700 series,
4 9900 series, and, then, they said use the 95
5 modifier.

6 Well, the 95 modifier doesn't
7 work with those codes. So, they were all getting
8 kicked back and, oh, no, don't use that modifier.
9 Either use GT or place of service 02.

10 So, we started keeping - and I
11 don't know if the other associations did or not - we
12 started keeping kind of a list of what the different
13 payors were asking for as far as billing telehealth
14 to put kind of a resource together.

15 But I will say - and this is
16 not Medicaid specific - this is general specific - it
17 really depended on who you talked to that day because
18 we were getting different stories from different
19 people at the same payor source.

20 But anything else related to
21 telehealth and Medicaid, Renea?

22 MS. SAGESER: Well, I'm just
23 going to say and I don't know if it goes with it,
24 too, but First Steps is sort of split between
25 Medicaid and, then, the other department, but there

1 were quite a few issues with getting First Steps set
2 up.

3 And the other issue right now
4 is they're still not accepting patients. So, our
5 office is being flooded with parents who are wanting
6 to get service but First Steps is not taking on any
7 new patients right now.

8 DR. ENNIS: Did you get the
9 email yesterday, Renea? They did just send out an
10 email about----

11 MS. SAGESER: I didn't see it.

12 DR. ENNIS: They may have just
13 sent it to evaluators yesterday because they are
14 looking at a backlog of about four hundred kids to
15 look at E evaluation because there are some
16 standardized tests that just cannot be done over
17 telehealth.

18 And, so, they're surveying all
19 the evaluators in the state to see who is (a) able to
20 do it over telehealth because it's got to be the
21 secured, it can't be Facebook Live or whatever, and,
22 (b) what access to the tools that can be done over
23 telehealth they have.

24 So, I think they are gearing up
25 to start virtual intake and teleevaluation. So,

1 hopefully, that will decrease that burden on you a
2 little bit.

3 MS. SAGESER: Yes. That was my
4 only thing is just making that comment. Even though
5 I know it's sort of split between this Department and
6 the other, Public Health, I didn't know if there was
7 anything we could do. I know the reimbursement side
8 of that was also frustrating for a lot of providers
9 as well.

10 My other question to Stephanie
11 Bates was, do we have any word on when home visits
12 for some of our Medicaid patients who we see in the
13 home, when we're going to be able to start. Has the
14 Governor said anything about that opening back up?

15 MS. BATES: I don't know about
16 that honestly, and I'm going to go back to First
17 Steps. Just know that we have a contract with Public
18 Health to administer that program, and obviously
19 Public Health is overrun with a lot of other stuff
20 right now.

21 DR. ENNIS: Absolutely.

22 MS. BATES: And I know everybody
23 is patient but we're basically just a payor. And,
24 so, you can understand it's pretty crazy with Public
25 Health. No, I don't know, Renea, when the home visit

1 stuff - you know, we have a lot of members who
2 obviously had a lot of home visits. And, so, that's
3 kind of been challenging just across the board.

4 DR. ENNIS: I will say, though,
5 I didn't think that home health in general was shut
6 down.

7 MS. BATES: No, I don't think
8 so. I mean, if it's an essential. It's just - you
9 know, it's basically do the right thing. If you need
10 something, right? It's just like any other service,
11 if you have to go to the doctor. A lot of people
12 aren't going to the doctor because they can wait, but
13 it's the same thing with home visits.

14 DR. ENNIS: Because I know a lot
15 of the home visit folks - not First Steps because
16 that's a whole other ball of wax - but were
17 operating on kind of the same level as the clinics
18 were, you know, emergent and urgent only initially
19 and, then, gradually expanding, doing telehealth when
20 it could be done because of patient exposure and
21 those kinds of things.

22 So, we can look into it, Renea,
23 but it may be something that is under that general
24 health care expansion, be cautious but use your
25 judgment kind of guidelines.

1 MS. BATES: Dr. Theriot, do you
2 have anything to add with that? Dr. Theriot, you
3 haven't heard anything about home visits or anything?
4 It's more just if it's absolutely essential, you can
5 proceed with it.

6 DR. THERIOT: With caution,
7 that's correct. That's correct.

8 MS. SAGESER: Okay. And, then,
9 the other thing while we're on First Steps, I know
10 KSHA is sending a letter to First Steps and I think
11 the PT association and, then, the OT did, but one of
12 the concerns with the new contract was that in their
13 contract, they are requiring all providers take all
14 insurances if you want to be a provider for them.

15 And, so, that's kind of hard
16 for some of us who also operate in a clinic setting
17 where we have a few insurance companies we do not
18 want to take the contract because the reimbursement
19 is so low.

20 DR. ENNIS: Well, and it gets
21 even more specific than that. It requires you to
22 become an in-network provider or attempt to become an
23 in-network provider which is to me borderline
24 irresponsible because it impacts a lot of our
25 clinics' finances outside of First Steps.

1 MS. SAGESER: Exactly.

2 DR. ENNIS: So, anyway, the
3 associations can move that forward and see if we
4 can----

5 MS. SAGESER: I didn't know if
6 that was something that Stephanie Bates would be able
7 to help us with as well. I didn't know.

8 DR. ENNIS: I don't know that
9 they have to deal with the contracting, but,
10 Stephanie, you can talk to that. I think they're
11 just a payor.

12 MS. BATES: The way it works is
13 - and First Steps is one of many programs like this
14 where we pay another agency to administer it, but I
15 think if you could articulate your questions or your
16 concerns and put them in writing and send them to me,
17 I can certainly get with them.

18 About half of the time,
19 everybody just misunderstands. So, hopefully maybe
20 it's just something like that that could be easily
21 resolved. I don't know.

22 DR. ENNIS: No. It's legal
23 verbiage in the contract.

24 MS. BATES: Right, but just----

25 DR. ENNIS: We'll send it.

1 MS. BATES: Just send it to me.

2 DR. ENNIS: Okay. Because this
3 is an emergently-called meeting since we had to do it
4 online and all those kinds of things, I'm not allowed
5 to do additional things from the floor.

6 I would ask if there are
7 questions, concerns, things like that that may be
8 sent to the TAC and, then, we can forward them from
9 there between now and our next meeting, similarly to
10 how I sent the letter that was sent to me from our
11 providers in the IDD community. So, that has been
12 sent up.

13 That's what I sent to you,
14 Sharley and Stephanie, yesterday was the concerns
15 related to IDD.

16 MS. HUGHES: Correct.

17 DR. ENNIS: So, if there are
18 concerns that are ongoing, please do continue to
19 forward them and we will send them up in between
20 meetings.

21 I'm really hoping that our July
22 meeting doesn't have to be this way, but if it is, we
23 know we can do it. We will have a Zoom link even if
24 we are face-to-face for folks who can't get in to
25 Frankfort if we're able to get back together.

1 If we're not, we will post
2 another emergency meeting several weeks ahead.
3 Sharley can help me.

4 MS. HUGHES: Beth, Lisa and I
5 talked about this a little bit the other day with
6 some concerns because even if state government, we
7 all go back to work in buildings because we're all
8 working from home now, most of us, we don't have
9 meeting rooms that will allow us to do six feet
10 apart.

11 So, that could create a problem
12 with us continuing to do the TAC meetings even once
13 we go back in the building as long as the social
14 distancing is in place.

15 DR. ENNIS: Well, we can
16 continue with this method if we need to. I have no
17 problem with that.

18 MS. HUGHES: Okay.

19 DR. ENNIS: The majority of our
20 TAC members were joining this way anyway. I was just
21 hauling my butt in per regulation to be in Frankfort
22 so that we could be official. So, I'm quite happy
23 not to drive down 64, to be honest with you.

24 MS. DEROSSETT: Beth, I have one
25 question. Back on the telehealth, are there any other

1 TAC members who are billing facility or is it just
2 me?

3 DR. ENNIS: I think Emily would
4 be the only other one.

5 MS. SACCA: We are currently not
6 doing any telehealth with our hospital-based clinics.
7 Our sister component here with the Bluegrass Medical
8 Group that bills as professionals, they are doing
9 telehealth but our facility charters, we're not set
10 up, unfortunately, that way through our documentation
11 system along with all the fun modifiers and
12 everything that get kicked back.

13 So, our volume from our
14 hospital clinics has stayed relatively consistent.
15 So, there wasn't from a clinic need to actually go
16 down that road.

17 DR. ENNIS: Are we having issues
18 billing as a facility, Linda?

19 MS. DEROSSETT: Like everybody
20 said on the other side is it is just like every payor
21 wants something just a little bit different, like
22 when you bill UV, you don't do the place of service,
23 and even one of them was saying even change the
24 revenue code to a 780 revenue code but that's the
25 only one. Everybody else wants a different modifier.

1 I'm just wanting to know any ideas or any
2 recommendations.

3 DR. ENNIS: Most of the billing
4 offices that I know are keeping a list.

5 MS. BATES: Are you talking
6 about Medicaid payors only or are we combining all
7 payors in this conversation because Medicaid put out
8 some pretty detailed guidance. And, so, the MCOs,
9 the Medicaid MCOs should be requiring the same thing
10 as we are.

11 So, I'm a little confused about
12 what are we talking about here?

13 DR. ENNIS: Each of the MCOs had
14 a different----

15 MS. BATES: And has that been
16 sent to us because, again, we do not know anything
17 unless we're told.

18 DR. ENNIS: I don't think it was
19 sent in, Stephanie, because each of the commercials
20 are requiring their own thing, too. So, it was kind
21 of the nature of business at this point and
22 everybody's billing offices just started keeping
23 lists of, okay, Humana MCO wants it this way, Aetna
24 wants it this way, State Medicaid says do this. So,
25 they've just kind of rolled with it at this point.

1 MS. BATES: Well, I'm just
2 saying that in order for us to do proper tracking the
3 way that we have told them to do it, I'd like to know
4 if they're not doing it the way that we told them to
5 do it.

6 DR. ENNIS: I'll see if I can
7 get a list of the different requirements at this
8 point. TAC members, if you have different ways that
9 you're billing the different MCOs and the State,
10 please send them to me.

11 MS. BATES: The MCOs that are on
12 the call, I would urge you to go back and look, but
13 the guidance that we sent is what should be adhered
14 to. I realize that we started doing a lot more
15 telehealth and things got a little crazy, but we also
16 need to make sure that we're doing the right thing.

17 MS. DEROSSETT: I think a lot of
18 the guidance was geared towards the 1500 or the
19 private a lot more.

20 DR. ENNIS: And not the
21 facility?

22 MS. DEROSSETT: That's what our
23 billing has said but I'm just relaying some
24 information; but if anybody has a master list, that
25 would be awesome or the TAC members or any other

1 member of the State.

2 DR. ENNIS: I'll see what we can
3 pull together.

4 All right, guys. Keep things
5 pushing forward. I think at this point, we plan on
6 doing this in July. So, about three or four weeks
7 before, we will call a special meeting and we'll put
8 it up there, but please send things in the meantime
9 and we can send them up and keep people's concerns
10 being looked at as we move forward.

11 I know it's been crazy. I know
12 everybody has been kind of rolling with it trying to
13 figure it out as we go along, but I think we're kind
14 of at a I'm going to find all kinds of wood as I
15 knock and say stabilizing point. And, so, hopefully,
16 we can continue to kind of solve the issues as we
17 move into what's the new normal.

18 All right. Thank you,
19 everybody, for being on today. Appreciate it. And,
20 Sharley, if they have any comments, questions,
21 concerns about what I sent yesterday, I did attach an
22 email for the person who sent it to me, and I'm happy
23 to answer questions as well. So, just have them let
24 us know.

25 MS. HUGHES: Okay. Thank you.

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DR. ENNIS: Thank you. The
meeting is adjourned.

MEETING ADJOURNED